

Partnership Accelerates IoT Integration in Smart Buildings, Cities and Infrastructure



SmartServer™ IoT
Partner

SmartServer IoT includes browser-based central management system (CMS) with ready-to-use services

First truly open industrial edge server platform that integrates legacy control networks with any IoT application and cloud platform:

- Secure IoT messaging to cloud services
- Industrial field protocol support
- Edge device management
- Network management
- Open APIs for controls and web apps
- Open interface for IoT devices and protocols

EnOcean helps software and solutions providers complete their product portfolios, and skilled system integrators deliver open, best-of-breed solutions

Is your company a market leader representing multiple product lines for integration into new smart commercial and industrial applications? If so, you may qualify for EnOcean's new **SmartServer IoT Partner Program** focusing on our recently-released open, extensible and end-to-end edge server; the most complete, affordable and easiest-to-deploy smart gateway solution for seamlessly integrating any IoT device, industrial network and cloud application.

Partnership benefits include tier level discounts and more:

- Certified training: personal webinar or in-office training and online module
- Pre-sales support by EnOcean team including field application engineers (FAE)
- Qualified lead referral
- New business opportunity (NBO) registration
- Listing on EnOcean website partner page
- Specialized sales collateral and technical tools
- Free technical support via email
- Application design/integration support
- Co-op marketing opportunities

This EnOcean Partner Program is open to a limited number of well-qualified developers and integrators with a solutions-oriented sales force, solid reputation and strong geographical coverage. To learn more, please email info@enocean.com.